

Message Text

UNCLASSIFIED

PAGE 01 BONN 10250 01 OF 02 201629Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----014128 201652Z /42

R 201622Z JUN 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 9172
USMISSION USBERLIN
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL MUNICH
AMCONSUL STUTTGART

UNCLAS SECTION 01 OF 02 BONN 10250

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - LADD RESEARCH INDUSTRIES INC.,
BURLINGTON, VERMONT.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FRANZ BERGMANN
KURFUERSTENDAMM 170
D-1000 BERLIN 15
CONTACT: MR. SONNENFELD, MANAGER
PHONE: 030 - 881 40 06

LOEVENICH
ARBEITSSCHUTZ - ARBEITSMEDIZIN
POSTFACH 420149
D-5000 KOELN 13
CONTACT: HERR HAAKE
PHONE: 0221-463258
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BONN 10250 01 OF 02 201629Z

COMMENT: FIRM IS HIGHLY INTERESTED IN BOTH US FIRM'S
PRODUCTS. FINANCIAL REF.: KOELNER BANK VON 1867,
5000 KOELN.

LABORA KARLHEINZ BAESSLER
AUF DER GEWANN 17
D-6395 WEILROD 3

CONTACT: MR. BAESSLER, OWNER

PHONE: 06083-508

COMMENT: ESTABLISHED IN 1970, THIS FIRM, LOCATED ON THE OUTSKIRTS OF FRANKFURT, IS A MEDIUM-SIZED DISTRIBUTOR AND IMPORTER OF LABORATORY EQUIPMENT. ANNUAL SALES ABOUT DM 1 MILLION.

GUENTER KARL INDUSTRIE TECHNIK OHG

SCHLOSSHEIDE 42

D-6222 GEISENHEIM

CONTACT: MR. G. KARL, OWNER

PHONE: 06722-8124

TELEX: 421 39

COMMENT: MEDIUM-SIZED FIRM ENGAGED IN LABORATORY EQUIPMENT SALES AND ENGINEERING. REPRESENTS SWISS AND US FIRMS. 65 PCT. OF SALES EFFECTED WITH RESEARCH INSTITUTES.

F.G. BODE & CO.

LUENBURGER STR. 2

D-2000 HAMBURG 90

CONTACT: MR. F. BODE

PHONE: 040 - 77 63 43

SEIDEL GMBH

POSTFACH 112

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 BONN 10250 01 OF 02 201629Z

D-8400 REGENSBURG

UNCLASSIFIED

NNN

UNCLASSIFIED

PAGE 01 BONN 10250 02 OF 02 201630Z

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

-----014157 201653Z /42

R 201622Z JUN 77

FM AMEMBASSY BONN

TO USDOC WASHDC

INFO SECSTATE WASHDC 9173
USMISSION USBERLIN
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL MUNICH
AMCONSUL STUTTGART

UNCLAS SECTION 02 OF 02 BONN 10250

CONTACT: HERR OTTO SEIDEL, OWNER AND MANAGER
PHONE: 0941-80762
COMMENT: FIRM WAS FOUNDED IN BEGINNING OF 1976. REPORTEDLY DEVELOPED WELL AND MAKES SATISFACTORY PROFITS. EMPLOYS 10 PERSONS. MR. SEIDEL IS INTERESTED IN EXPANDING ITS SALES PROGRAM BY ADDING US PRODUCTS, PARTICULARLY NEW TO GERMAN MARKET PRODUCTS. FIRM IS CONSIDERED TO BE A SUITABLE BUSINESS PARTNER.

FA. ALBOMED
-LABOR UND KRANKENHAUSBEDARF HANDELS GMBH-
RADELKOFERSTRASSE 5
D-8000 MUENCHEN 70
CONTACT: HERR XYLANDER, EXPORT AND IMPORT MANAGER.
PHONE: 089-772898
COMMENT: COMPANY WAS ESTABLISHED IN 1974, ACTS AS DISTRIBUTOR AND AGENT FOR A NUMBER OF GERMAN AND AMERICAN MANUFACTURERS OF LABORATORY AND SCIENTIFIC EQUIPMENT. COMPANY EMPLOYS 8 PERSONS. MR. XYLANDER IS INTERESTED IN EXPANDING ITS SALES PROGRAM BY ADDING UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BONN 10250 02 OF 02 201630Z

US PRODUCTS AND WOULD LIKE MORE DETAILED INFORMATION AND WHOLESALE PRICE LIST.

CARL ZEISS
POSTFACH 35/36
D-7082 OBERKOCHEN
CONTACT: MR. UNGAR
PHONE: 07364-201
TELEX: 713 213
COMMENT: COMPANY AS MANUFACTURER OF ELECTRON MICROSCOPES INTERESTED. MR. W. LAMBRECHTSE OF LADD RESEARCH INDUSTRIES VISITED WITH ZEISS LATE IN MAY. ZEISS DECLARED ITS INTEREST IN THE PROJECT, BUT STATES THAT THERE ARE STILL A NUMBER OF DETAILS TO BE DISCUSSED. ZEISS HAS KNOWN LADD PRODUCTS FOR A LONG TIME AND HAS BEEN RECOMMENDING SAME TO ITS CUSTOMERS. SINCE LADD KNOWS ZEISS NO COMPANY HISTORY FURNISHED.

APPROVING OFFICER: T.PATRICK KILLOUGH, COMMERCIAL
OFFICER.
STOESSEL

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 BONN 10250 02 OF 02 201630Z

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 20-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BONN10250
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770219-0841
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770641/aaaabjqy.tel
Line Count: 179
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 635c827a-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2100230
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - LADD RESEARCH INDUSTRIES INC., BURLINGTON, VERMONT. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvkey: odb://SAS/SAS.dbo.SAS_Docs/635c827a-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009